



Managing Medical Insurance

A training for Insurance Department Representatives, HR Executives / Administrators , Middle and Top Management

Course will enlighten the participants from the basic need of medical insurance, to how to request quotations, develop benefit list, how to manage and control premiums and how to negotiate with insurance providers. In a nutshell, the course is a transfer of knowledge on tricks of the trade.

Course Topics:

- *Understanding Medical Insurance and its needs*
- *What does the law / regulation state at various UAE emirates Level (Abu Dhabi, Dubai etc.)*
- *How is the Regulation applicable to me (as an Employer.... as an employee)*
- *How do I negotiate with Insurance Service Provide*
- *What is Coverage / Benefit List / Network?*
- *Do I need to engage Insurance Broker? Pros and Cons?*
- *What is medical insurance fraud?*
- *How do I minimize Insurance premiums for my company ?*
- *What is Loss Ratio? Why is this term having a sting!*
- *How do I educate my Employees about Medical Insurance*
- *FAQ on Medical Insurance*

Course Fee

*AED 1,850 per participant
(discount available for group registration)*

Reach our team for more information and course registration .

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This course is offered by:



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